

Agenda

- Scholarships and Net Tuition Revenue
 - Krista Weik
- Capital Equipment and Project Capitalization Policy
 - Krista Weik
- FY26 Budget & Adaptive
 - Tara Thomason
- International Travel Policy and Gift Card Policy
 - Theresa Leisure
- Asset Management
 - Patrick Forhan
- 2025 Goals & Workday Tutorial
 - Aaron Mesinger
- Customer Accounts (Accounts Receivable)
 - Mike Borawski
- Federal Funding Update
 - Kasi Williamson and Danielle Uy







Current State

- Schools/Departments have scholarship included in their budget.
- Scholarship is recorded as an expense in Workday.
- Monthly Business and Finance reclassifies the scholarships to offset/reduce tuition revenue as required by Generally Accepted Accounting Principles (US GAAP) using an institutional-level cost center for the aggregated/consolidated amount (no impact to low-level cost centers/schools)
- US GAAP requires scholarships to be net of tuition revenues scholarships are not expenses.



Future State

- Scholarships will be budgeted and recorded as a reduction of revenue in Net Tuition Revenue (NTR) as required by GAAP
- This is NOT a budget reduction; strictly a change in where scholarships are shown in the financial statements
- This will create efficiencies in budgeting, accounting and reporting.



Current State – Scholarship Budgeted in Expense

ter	

	Original Budget	Revised Budget	Last Year YTD Actuals	Prior Period YTD Actuals
5107:Purchased Services	4,000	4,000	231,881	47,478
5108:Subcontracts	0	0	686,972	1,064
5109:Advertising	10,000	10,000	31,998	15,961
5110:Printing and Duplicating	2,000	2,000	22,993	3,060
5111:Promotional Items	2,000	2,000	2,978	0
5112:Supplies	2,000	2,000	21,446	2,594
5113:Furniture and Equipment	0	0	(9,131)	0
5114:Insurance	20,439	20,439	90,987	20,058
5115:Rentals	0	0	(30,757)	0
5117:Equipment Maintenance	0	0	7,043	0
5120:Inter-Departmental Services	0	0	5,828	(66)
5122 Scholarship Allowances	1,849,648	1,849,648	1,937,731	756,490

Future State- Scholarship Budgeted in Revenue

	Original Budget	Revised Budget	Last Year YTD Actuals
Operating Revenues and Other Support	22,996,954	22,996,954	24,673,406
Education and related activities	22,996,954	22,996,954	24,673,406
Tuition and fees, net	22,996,954	22,996,9 54	21,955,908
Tuition and fees, gross	22,996,954	22,996,954	21,955,908
4000:Tuition	22,996,954	22,996,954	21,943,608
2010: Tuition Discounting	(1,849,648)	(1,849,648)	12,300
Government grants and contracts	0	0	2,151,668
Contributions and private grants	0	0	66,720
Endowment and other investment inc	0	0	170,464
Other	0	0	328,646
otal Operating Revenue and Other Support	22,996.954	22,996,954	24,673,406



Future State-Scholarship Budgeted in Revenue

- This will not change the scholarship dollar amounts only location. No net impact.
- Provides improved visibility to Business and Finance (and Schools) on the budget to actual and monitoring of Net Tuition Revenue
- Efficiencies for close and budgeting process
- The accounting change will be effective for FY26 budgeting and reporting.
- Please assist with communications we need your leadership to guide a smooth transition.







Capital Equipment and Project Capitalization Policy

- New policy is in final review with ULC; drafted in Summer of 2024
- Policy itself is similar; \$5k in order to capitalize
- Yearly Verifications
- Disposals/changes need to be sent to Accounting





Capital Equipment and Project Capitalization Policy

- Most changes were made in the procedures portion
- In prior years, capex could be requested throughout the year; new policy only sudden emergency items may be approved outside of the yearly capital expenditure process
- ALL items need to be requested during Capital Expenditure yearly process





Capital Equipment and Project Capitalization Policy

- Capital requests submitted after the Capex deadline will not be considered until the following fiscal year.
- If a request is needed prior due to an emergent issues the following approvals must be acquired:
 - \$40k \$100k Director of Budget
 - \$100k \$250k Controller
 - \$250k \$1M CFO
 - >\$1M President
 - Additional steps include the prior steps approval. For emergent issues under \$40k, please contact the Budget Office to complete a budget amendment
 - Please seek approval before reaching out to Facilities/ IT for pricing
 - Once approved, each project must have it's own project assigned in Workday









Gift Card Policy Purpose

 Establish a standardized process and governance for procurement and safeguarding of gift cards.

 Ensure the University maintains compliance with all applicable tax laws. Gift cards are considered cash equivalents by the IRS and therefore subject to tax reporting.





Gift Card Policy Statements

- Gift cards are considered a cash equivalent by the IRS and as such are a highrisk item.
- Gift cards require a process of accountability to prevent misuse or theft and to comply with external tax reporting & audit requirements.
- The purchase of gift cards results in the distribution of cash equivalents which are outside of the University's normal controls and procedures.
- Therefore, when a dep't or research area chooses to use gift cards, they must assume some of the accounting and reporting responsibilities normally handled centrally in order to be tax compliant for both 1099 & payroll reporting.





International Travel Policy Purpose

- Provide guidance to SLU international travelers.
- Communicate administrative processes associated with international business travel.
- Protect the health, safety and security of the SLU international traveler while traveling on business.





International Travel Policy Statements

- What constitutes international travel on University business
- International travel registration
- International flight booking
- International travel with University equipment
- Insurance
- International travel restrictions, warnings & suspensions
- Reimbursement









PURPOSE OF A YEARLY AUDIT

- Verify that all assets listed in our database actually exist and are accurately recorded.
- Help with discrepancies and irregularities that can be identified and investigated promptly.
- Regulatory requirements regarding the maintenance and reporting of assets.
- Accurate asset records are essential for producing reliable budget numbers.
- Provides insights into the condition and value of assets, helping make informed decisions about their maintenance, replacement, or disposal.



AUDIT PROCESS

- Annually we will provide a spreadsheet to all the business managers.
- We are asking for you to verify the validity of the data shown and provide additional information if possible.
 - Is this a Primary Device or shared machine
 - Does this computer belong to an FTE or Non-FTE
 - and any other notes for context.





COPY THE SPREADSHEET

- We will email all business managers the spreadsheet for them to access.
- Open the "All Active **Assets (ONLY** Laptop_Desktop)-03-03-2025" Excel spreadsheet.
- Click "File", then "Save As" and you will see the option to "Download a Copy".



Close





Home



New



□ Open





Get Add-ins

Info



Save As

Print

Share

Export

Options

About

Save As



Save a Copy

Save a copy of this workbook online.



Rename

Rename this workbook.

Share



Share with People

Invite other people to view or edit this workbook.



Copy Link to This Workbook

Create a link to view or edit this workbook.

Download



Download a Copy

Download a copy to your computer.



Download as ODS

Download a copy of this document to your computer as an ODS file.



FILTERING THE DATA

- Within the spreadsheet, you will be able to filter the spreadsheet by Owning Acct/Department.
- In Column F, you will need to click the drop-down arrow.
 This will open the filtering menu.
- Once this menu is open, it will allow you to filter the list to just the department(s) you
 wish to review.

_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
	F	G	H	1	
V	Product Model	Owner	Owning Acct/Dept	Location	Room 335-Office
	Precision 3490	Linghua Xiao	Student Health Center	Owning Acct/Dept	335-Office
	Precision 3490	Linghua Xiao	Student Health Center	Sort	335-Office
	Precision 3490	Linghua Xiao	Student Health Center	Sort	335-Office 1991 335-Office 1
	Precision 3490	Linghua Xiao	Student Health Center	Ascending Descending	335-Office
	Precision 3490	Linghua Xiao	Student Health Center	A Descending	335-Office
	iMac (24-inch, M1, 2021)	Ani Honarchiansaky	Theological Studies	By color: None	347-Office
	Precision 3460	Istvan Kiss	Chemistry		211-Laboratory
	Precision 3460 SFF	Linghua Xiao	Student Health Center	Filter	335-Office
	Precision 3460 SFF	Linghua Xiao	Student Health Center	Control Office	335-Office
	Latitude 7350	James House	Office of Admission	By color: None	
	Precision 3591	Ryan Klotz	Enrollment Management	Choose One	105A-Office
	OptiPlex Micro 7020	Jennifer Oppermann	Chaifetz School of Business	Chicago one	145-Lounge 105A-Office
	Precision 3591	Madeleine Govia	Enrollment Management	Q Search	105A-Office
	Precision 3460 SFF	Shontae Williams	Chemistry		130-Laboratory
	Precision 3460 SFF	Hong Xian	Public Health-Epidemiology & Biostatistics		232-Office - Facu
	Precision 3460 SFF		Library-Pius XII Memorial	✓ (Select All)	115-Library - Cir
	Precision 5490	Christopher Arnatt	Chemistry	√ 1818 Program	229-Office - Facu
	MacBook Air (13-inch, M3, 2024)	Jill Waring	Psychology	▼ Abdominal	2829-Office
	MacBook Air (M1, 2020)	Sameersingh Deeljore	VP and CIO	A CONTRACTOR OF THE CONTRACTOR	106B-Office
	Precision 3460 SFF	Shontae Williams	Chemistry	Academic Advising	327-Laboratory
	Precision 3490	Beth Collier	1818 Program	Academic Affairs	150F-Office
	Precision 3680	<u>Luigi Dy</u>	Aviation	✓ Academic Support	1046-Laborator
	Dell Pro 13 Premium PA13250	Ahmad Moori	Computer Science		114-Laboratory
	HP Compaq dc7800 SFF		None	🗸 Admin. Adult	361-Laboratory
	HP EliteDesk 800 G1 TWR		None	✓ Auto Apply	355-Laboratory
	OptiPlex 3070		None	Apply Filter Clear Filter	345-Laboratory
	Precision 3490	Sameersingh Deeljore	VP and CIO	Apply Filter Glear Filter	106B-Office
	Precision 3680	Tugce Baser	Civil Engineering	McDonnell Douglas Hall	2045-Office - Fac
	Precision 3460 SFF		VP Development	Bannister House	205-Office
					The Action



WHAT WE NEED FROM YOU

- Primary Device Is this the users main device?
- Shared Machine Is this a device that is shared amongst many users, or loaned out when necessary?
- FTE or Non-FTE Does the device belong to a Full-Time Employee, or a Part-Time/Contractor/Student Worker/Adjunct?
- Notes Please, provide any notes or extra information about the device if necessary.

Service Tag	V	Primary Device?	Shared Machine?	FTE or Non-FTE?	Notes
GP78773	20	No	Yes		Computer is used as our departments loaner program
FDQ10Z2					
2UA4301NSN	- 10				interest in the second



SUBMITTING THE INFORMATION

- Once you have completed your department(s) audit, all we ask is that you email the copy of the spreadsheet to assetmanagement@health.slu.edu.
- In the body of the email please list the department(s) that have been reviewed in the spreadsheet.
- We ask that you try to complete this audit within 30 days of receiving your email.



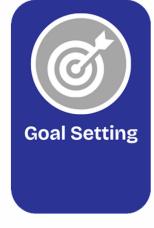






PERFORMANCE REVIEW CYCLE















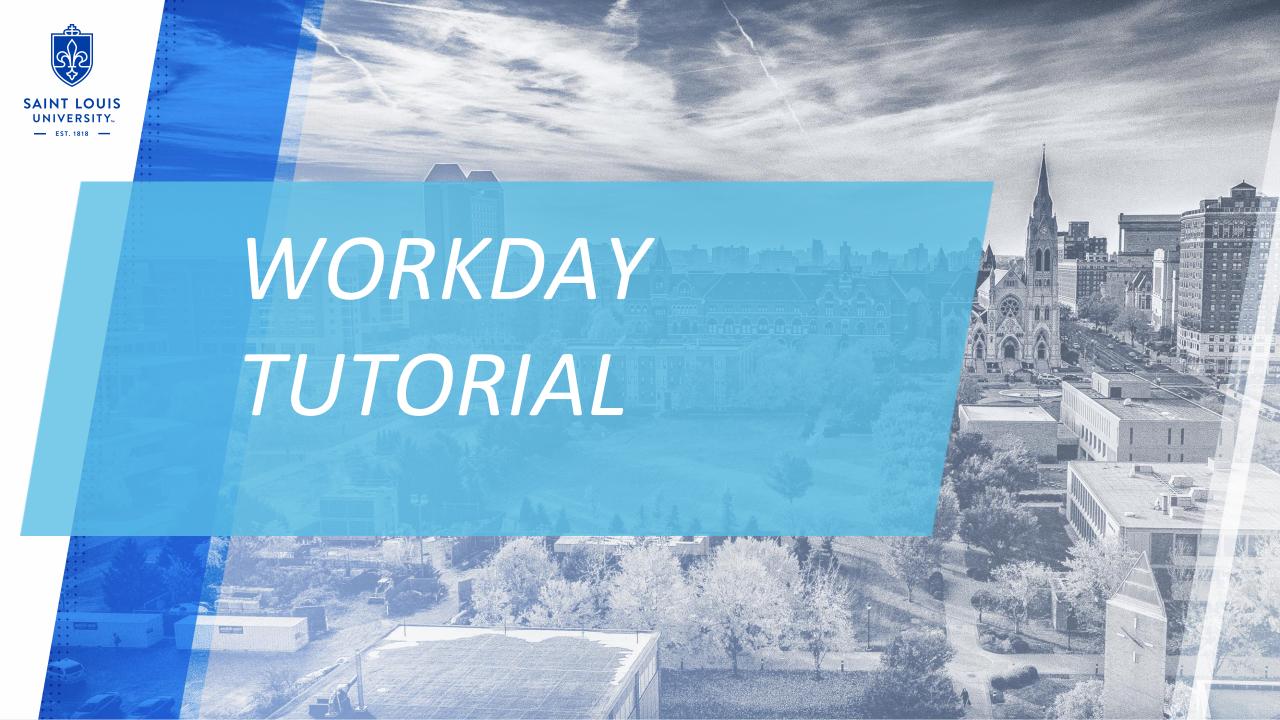


WHY GOALS ARE IMPORTANT FOR EMPLOYEES?

- 1. Gives Direction and Focus
- 2. Increases Motivation and Engagement
- 3. Establishes Accountability
- 4. Helps Measure Performance
- 5. Increased Job Satisfaction
- 6. Supports our Values of Cura Personalis and Cura Apostolica







WHY GOALS ARE IMPORTANT FOR EMPLOYEES?

- Percipio
 - o Skill Benchmark: Goal Setting
 - o Synchronize Goals to Optimize Your Team
 - o Al Simulator: Setting SMART Goals
- SLU Resources
 - o HR Brown Bag: Goal Setting
 - o SMART Goals Worksheet
- Workday Resource
 - o Adding, Updating, Archiving, and Restoring Goals









Agenda

- Customer Accounts Process (Not grant or tuition related)
- Best Practices
- Coming Soon
- Resources





Customer Accounts Process

Create invoice before payment comes into bank account

Contract Custom Org (Other Sources or Other Contract-Revenue)

- Responsible for sending and collecting
- Treasury receive & apply payment
- Invoices that become > 90 days outstanding
- Write off invoices
- Can't get invoice into Workday Accrue Revenue
- Set up contracts Review Agiloft then create in Workday



Best Practices

- All invoices are created in Workday

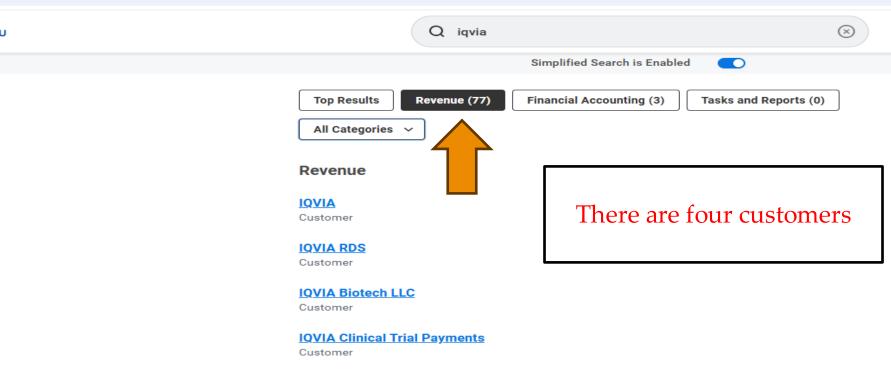
- Use correct customer
- Copy prior invoice to create new invoice
- Update memo field for transparency in the accounting ledger
- Update line description on invoice & attach PDF support file
- Email invoices within WD date & time stamped
- Receive payment via ACH limit collecting checks





Use correct customer

myworkday.com/slu/d/search.htmld?q=iqvia&state=searchCategory-Revenue

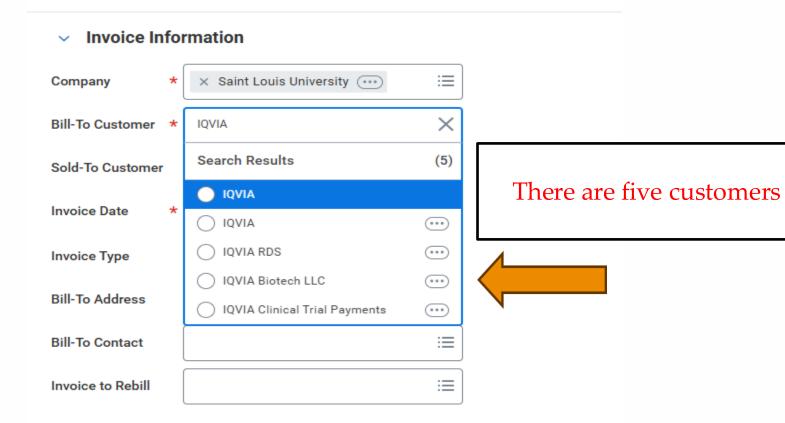






Use correct customer

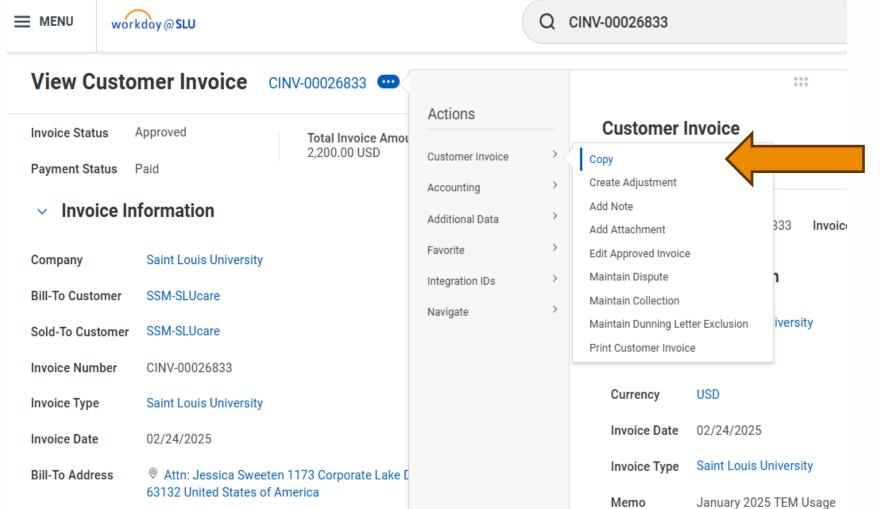
Create Customer Invoice

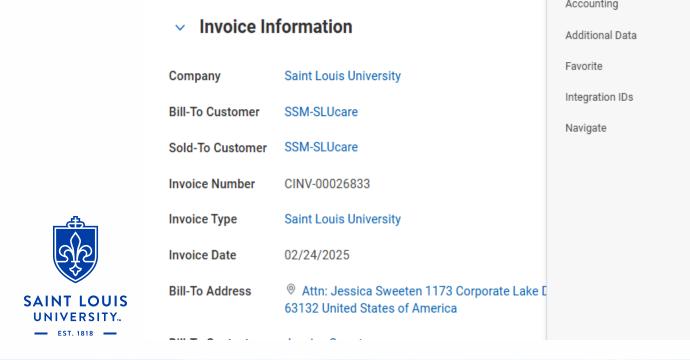






Copy prior invoice to create new invoice



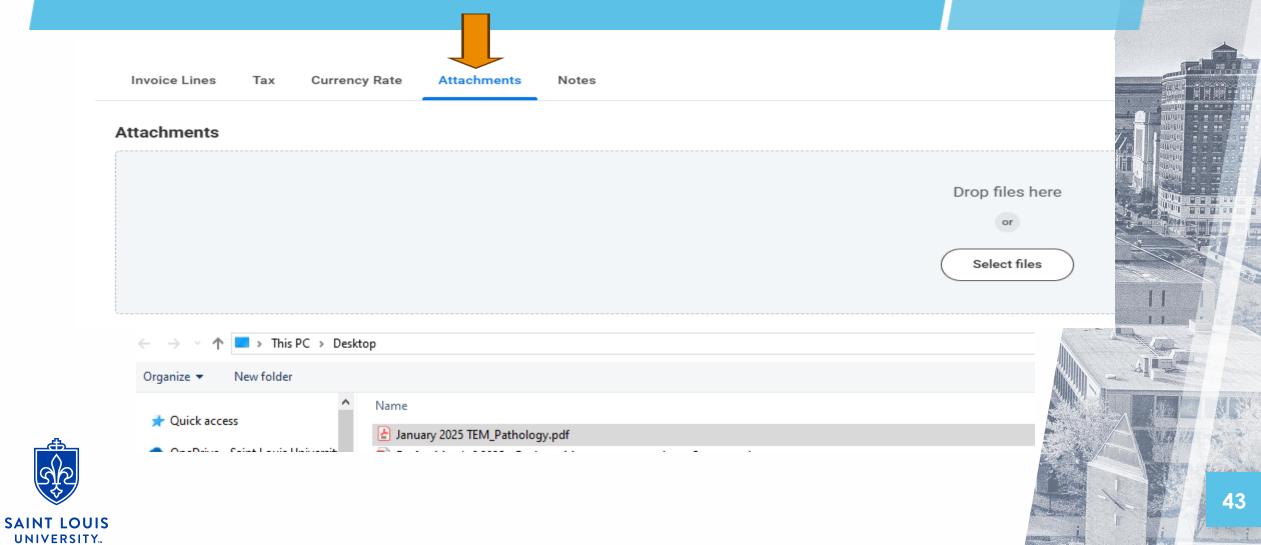


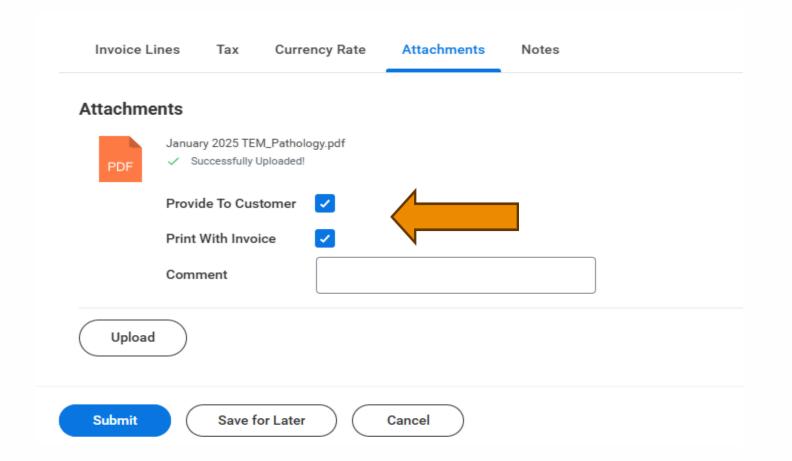


Update memo field for transparency in the accounting ledger

UNIVERSITY₃₄

Copy Customer Invoice Amount Information Invoice Information Additional Information × Saint Louis University (***) From Date MM/DD/YYYY 🖹 Company Currency X SSM-SLUcare (***) Bill-To Customer To Date MM/DD/YYYY 🖹 Default Tax Code Sold-To Customer X SSM-SLUcare (***) 2,200.00 Net Invoice Amount Billable Project Prepaid Amount Applied 0.00 Invoice Date 03/03/2025 × Net 30 (···) Payment Terms Tax Amount 0.00 \equiv × Saint Louis University (***) Invoice Type Payment Type Total Invoice Amount 2,200.00 Attn: Jessica Sweeten 1173 Bill-To Address 04/02/2025 Due Date Less Withholding Amount 0.00 Corporate Lake Dr. St. Louis, MO 63132 United States of America Due Date Override MM/DD/YYYY 🛱 Control Total Amount 0.00 X Jessica Sweeten ... Bill-To Contact Discount Date (empty) Upda X Lacee Wesloh ... PO Number **Delivery Type** Document Link Delivery Type Origin Customer January 2025 TEM Usage Currency Rate Invoice Lines 1 item Sales Item Line Item Description Unit of Measure Unit of Measure 2 Revenue Category ... ≡ Other Sources **SAINT LOUIS** Saint Louis January 2025 select one (507)University TEM Usage

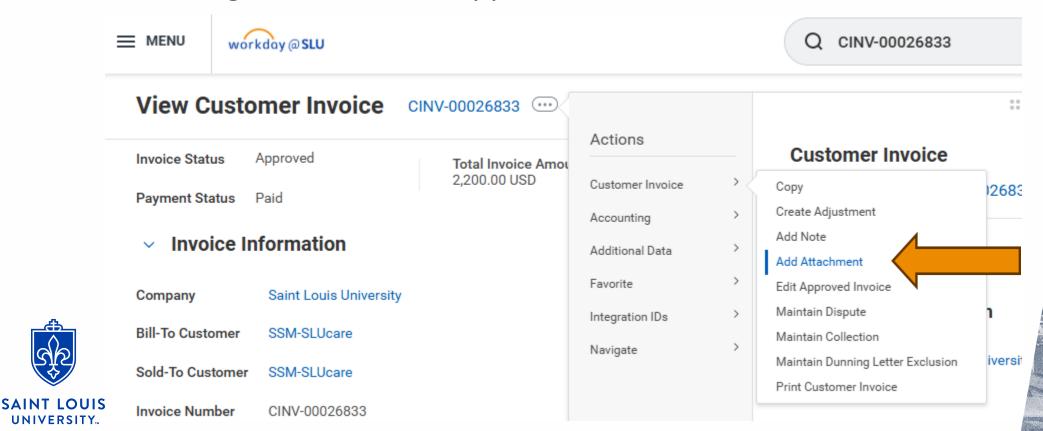




SAINT LOUIS UNIVERSITY



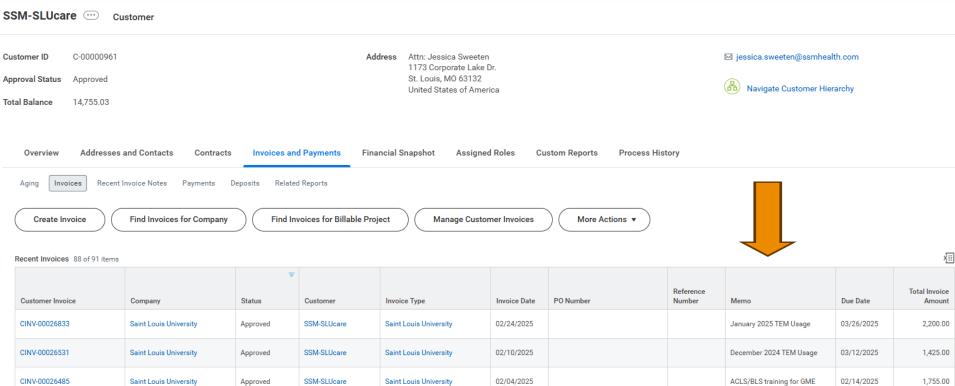
Forget to add PDF support to the invoice



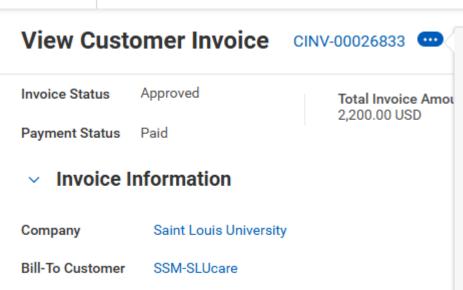
Add Attachment to Customer Invoice

Customer Invoice CINV-00027035								
Attachments								
XLS	SSM- Billing Summary SLU and SSM 030125.xlsx Successfully Uploaded!							
	Provide To Customer							
	Print With Invoice							
	Comment							
PDF	Billing Summary SLU and SSM 030125 (1).pdf Uploaded by Renee Harris							
	Provide To Customer 🗸							
	Print With Invoice							
	Comment							
Unload								



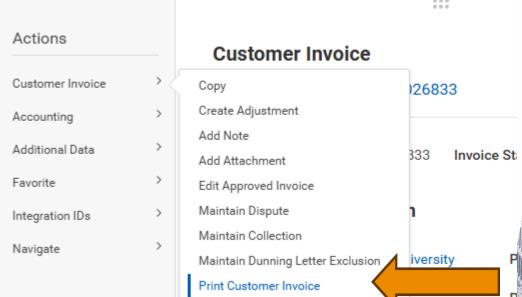






SSM-SLUcare

CINV-00026833





Sold-To Customer

Print Customer Invoice

Customer Invoices

Company Saint Louis University

Run by Mike Borawski

Percent Complete

Refresh

Individual Printed Customer Invoices 1 item

Company	Customer	Customer Invoice Document	Invoice Status	Print Run Type	Print Status	Delivery Type
Saint Louis University	SSM-SLUcare	Customer Invoice: CINV-00026833	Approved	Сору	Processing	Email







Customer Invoices

Customer Invoices Q

Company Saint Louis University

Run by Mike Borawski

Percent Complete

Email Customer Invoice

Individual Printed Customer Invoices 1 item

Company	Customer	Customer Invoice Document	Invoice Status	Print Run Type	Print Status	Delivery Type	Customer Invoice PDF
Saint Louis University	SSM-SLUcare	Customer Invoice: CINV-00026833	Approved	Сору	Completed	Email	SSM-SLUcare CINV-00026833 2025-03-03.pdf





Confirm to Start Customer Invoice Email Process

Unselect customer invoices that you don't want to email.

Customer Invoices Eligible for Email

Customer Invoices Ineligible for Email

Customer Invoices Eligible for Email 1 item | 1 selected

	Company	Customer	Customer Invoice	Current Recipients	Current Recipient Email Addresses	Customer Invoice Printing Run	Invoice Status	Invoice Date	Printed Date	Delivery Type
~	Saint Louis University	SSM-SLUcare	Customer Invoice: CINV- 00026833	Jessica Sweeten Jessica Sweeten Lacee Wesloh	jessica.sweeten@ssmhealth.c om lacee.wesloh@ssmhealth.co m	Customer Invoice Print (Customer Invoice: CINV- 00026833) for Saint Louis University on 2025-03- 03	Approved	02/24/2025	03/03/2025 09:32:25 AM	Email





Go back to the invoice and select Printing Runs

Invoice Line	es Currency Rate	Receivables Distri	bution Line Distribution	Attachments	Activity Business Process Erro	ers & Warnings Printing Ro	uns			
of 3 items	of 3 items									
Customer Invoice Printing Run	Printed Date	↓ ▼ Print Run Type	Print Status	Delivery Type	Customer Invoice	Attachments Printed With Invoice	Run by			
Q	02/24/2025 02:50:51 PM	Final	Completed	Email	SSM-SLUcare CINV-00026833 2025-02- 24.pdf	1	Mike Borawski	View Email Notifications		
Q	03/03/2025 09:32:25 AM	Сору	Completed	Email	SSM-SLUcare CINV-00026833 2025-03- 03.pdf	1	Mike Borawski			



View Email Notifications	for Customer	Invoice Customer Invoice: CINV-	00026833			1
Customer Invoice Printing Run Custome	r Invoice Print (Custome	r Invoice: CINV-00026833) for Saint Louis Ur	iversity on 2025-02-24			
Customer Invoice Email Events 3 items						¥⊞₩₽₽
				Notifications		
Customer Invoice Email Event	Email Sent On	Recipient	Recipient Email	Subject	Message	Documents
Customer Invoices: Saint Louis University on 02/24/2025, 2:50 PM	02/24/2025 02:51:09.074 PM	Jessica Sweeten	jessica.sweeten@ssmhealth.com	Saint Louis University Customer Invoice CINV- 00026833	Attached please find our invoice. We appreciate your prompt payment of this invoice. To ensure proper credit, please reference invoice number CINV-00026833 .	SSM-SLUcare CINV-00026833 2025-02-24.pdf
	02/24/2025 02:51:09.076 PM	Lacee Wesloh	lacee.wesloh@ssmhealth.com	Saint Louis University Customer Invoice CINV- 00026833	Attached please find our invoice. We appreciate your prompt payment of this invoice. To ensure proper credit, please reference invoice number CINV-00026833 .	SSM-SLUcare CINV-00026833 2025-02-24.pdf





[External] FW: Saint Louis University Customer Invoice CINV-00026834





From: slu@myworkday.com>

Sent: Monday, February 24, 2025 2:55 PM **To:** Miller, Timothy <miller.t@wustl.edu>

Subject: Saint Louis University Customer Invoice CINV-00026834

Attached please find our invoice. We appreciate your prompt payment of this invoice.

To ensure proper credit, please reference invoice number CINV-00026834 .

Business Process: Customer Invoices: Saint Louis University on 02/24/2025, 2:53 PM

Subject: Customer Invoices: Saint Louis University on 02/24/2025, 2:53 PM





Receive payment via ACH – limit collecting checks

- Automated Clearing House (ACH electronic payment)
- Encourage ACH payments with the CINV# in the addenda (note) thus limit receiving checks





Coming Soon

Policies

- Accounts Receivable
- Allowance for Doubtful Accounts
- Contract Revenue Recognition Policy

Workday Feature – FY26

Automated Payment applied to invoice – CINV#





Resources

Resources for Customer Accounts

- Job Aids PDF's How to documents
- Video
- What's New Newsletter sent by Heather
- Link

 $\frac{https://wd5.myworkday.com/slu/d/inst/13102!CK5mGhEKBggDEMenAhIHCgUI1A0QQw^{\sim}/cacheable-task/23748\$1.htmld\#TABINDEX=3$

Questions

- Be Proactive Ask me ?'s
- accountsreceivable@slu.edu





